## Historic, archived document

Do not assume content reflects current scientific knowledge, policies, or practices.

## WHOLESALE PRICE-LIST

FALL, 1928

## The Conard-Pyle Co.

ROBERT PYLE, President



Viburnum Plicatum
$21 / 2$ to $3^{\prime}$ plants in rows grown completely together $\$ 40$ per $100 ; \$ 350$ per 1000

## Evergreens, Lining-Out Stock

 Shrubs, Vines, Roses, PerennialsEstablished 1897
AT

## WEST GROVE, PA.

(Chester Co.)

Because of its rich soil and ideal conditions for plant development, this section of southeastern Pennsylvania was selected by such pioneer American plantsmen as John Bartram, Humphrey Marshall, George Pierce, Pierce Hoopes, Alfred Conard, and Antoine Wintzer (the last two the founders of this nursery).

## The CONARD-PYLE COMPANY

## "Rules of Order"-ing

This list cancels all previous quotations, and the terms and conditions shown will carry for Fall, 1928, in all offers to the trade.

The prices printed in this list are based upon present market conditions, and are for immediate acceptance, subject to change without notice and stock being unsold. All goods are offered f. o. b. West Grove, Penna.; packing extra at cost or free for cash with order. We sell 250 of a kind at the 1,000 rate and 25 of a kind at the 100 rate.

Orders are booked with the understanding that they shall become void should injury befall the stock from flood, error in count, drought, fire, or other causes beyond our control.

Shipments travel at purchaser's risk and in the absence of definite instructions from the buyer, stock will be forwarded according to our best judgment without assuming responsibility.

Claims, if any, must be made immediately on receipt of goods.

Terms cash, except to those with established credit, who may make special arrangements for payment.

We endeavor to keep varieties true to name and will replace, on proper proof, any not true; but we do not guarantee the success of the grower. In event of untrue stock, our liability must be limited to invoice value at time of shipment.

Copy of Pennsylvania State Certificate of Inspection on all orders.

We invite correspondence from prospective buyers, but ask that all communications be written on printed business stationery so that we can grant trade prices to only those individuals or firms actually entitled to receive them.

The plant names used in this list conform, for the most part, with "Standardized Plant Names," adopted by The American Joint Committee on Horticultural Nomenclature.

Members American Association of Nurserymen, Eastern Nurserymen's Association, Pennsylvania Nurserymen's Association, etc.

THE CONARD-PYLE COMPANY

(The Conard \& Jones Co. became The Conard-Pyle Co. January 1, 1925)

## $\xrightarrow{1}$

## Pep up Your Profits with this Guide!

If you have decided that you are through selling cheap stock at less-than-cost prices and that you want to grow and offer plants of finer quality and improved variety, at a decent profit, you're looking at a trade list that will, we believe, be the right ticket for you. Gentlemen, these products are not offered by an inexperienced concern which thrusts off on you the results of its inexperience at what may seem like low prices. No! The stock here listed is being put on the market by an established firm (in business since 1897) with a reputation for products plump with quality. The establishment is aided by a competent, trained personnel on duty constantly in all departments to give you a full measure of value and service.

Which builds your bank account? To sell, for example, the common Forsythia Viridissima at a low figure, because it's so plentiful you are afraid to ask more, or to offer the newer, improved Forsythia Spectabilis, several times more valuable, at a nice velvet profit? You know the right answerguide your profits accordingly, and be guided, too, by the dots $(\bullet)$ shown in this list. They indicate for you the real money-making items. Choose them, and you raise your standard as a nurseryman!

# Lining-Out Evergreens 

## Our famous $21 / 4-$ in. pot plants 250 of a kind at 1,000 rate


"The root's the reason" for the popularity of these pot-grown Evergreens
Figure better stands with these Evergreens from $21 / 4$-in. pots! Grown slowly and thoroughly within the guarded space of small pots alive with rich soil, they have made more roots. Set to your fields, the pot balls protect the plants until the stock becomes well established in your ground, ready to work for you. And produced by an established firm, with a reputation for the high quality of its Lining Out Stock, these Evergreens assure you more for the same money you would lay out for inferior quality.

List your requirements now, from this page, for Spring delivery!
BUXUS $100 \quad 1,000$
BUXUS semp. suffruticosa (Truedwarf Box). $\$ 7.00$ \$60.00
JUNIPERUS ch. pfitzeriana (Pfitzer Juniper) 16.00140 .00
communis hibernica (Irish Juniper)...... 14.00120 .00
RETINOSPORA obtusa (Hinoki Cypress) .... $16.00 \quad 150.00$
gracilis (Slender Hinoki Cypress) . . . . . . . 18.00160 .00
pisifera (Sawara Retinospora) . . . . . . . . . . . . $10.00 \quad 90.00$
aurea (Golden Sawara Retinospora) . . . . . . . 10.0090 .00
filifera (Thread Retinospora).............. $12.00 \quad 100.00$
plumosa (Plume Retinospora)............ $9.00 \quad 75.00$
aurea (Golden Plume Ret.) . . . . . . . . . . . . 10.0085 .00
lutescens (Dwarf Yell. Plume Cyp.) ... $12.00 \quad 100.00$
squarrosa veitchi (Veitch Moss Cypress).... 12.00100 .00
TAXUS cuspidata (Spreading Japanese Yew) . . $20.00 \quad 180.00$
THUJA occ. compacta (Parsons Arborvitae).. $12.00 \quad 100.00$
elegantissima (Golden-tipped Arb.)....... 12.00100 .00
globosa (A mer. Globe Arb.) . . . . . . . . . . . . . $12.00 \quad 100.00$
pumila (Green Globe Arb.) . . . . . . . . . . . . . . $12.00 \quad 100.00$
pyramidalis (Am. Pyr. Arb.) . . . . . . . . . . $10.00 \quad 90.00$
siberica (Siberian Arb.)................... $10.00 \quad 90.00$
vervaeneana (Vervaene Arb.)............. 10.0090 .00
variegata (Var. Verv. Arb.).............. $10.00 \quad 90.00$

## WHOLESALE PRICE-LIST

FALL, 1928 $\qquad$

## EVERGREENS

## BUXUS sempervirens.

Common Box
A faster and looser-growing form of dwarf boxwood. Useful for formal hedges.
$10 \quad 100 \quad 1,000$
10 to 12 in . (see cut foot of page). $\$ 3.00 \quad \$ 25.00 \$ 200.00$ sempervirens suffruticosa.

Dwarf grower, with very dark green leaves. A most beautiful plant for edging walks and flower-beds. Hardy and may be trimmed any shape.

| $21 / 4$-in. pots. ................... $\$ 1.00$ | $\$ 7.00$ | $\$ 60.00$ |  |
| :--- | :--- | ---: | :--- |
| 4 to 6 in. 3 year, extra bushy .... | 2.50 | 18.00 | 150.00 |

## CHAMAECYPARIS lawsoniana. Lawson Cypress

This is one of the most beautiful conifers, forming usually narrow pyramidal trees densely furnished to the ground with branches. Hardy as far north as New York and in sheltered positions to Massachusetts.
$11 / 2$ to 2 ft . B. \& B.............. . $\$ 10.00 \quad \$ 75.00$
JUNIPERUS chinensis albovariegata.
Whiteleaf Chinese Juniper
Light bluish foliage with creamy branches interspersed. Formal pyramid but useful in low plantings.
8 to 10 in. B. \& B...
$\$ 6.00 \quad \$ 50.00$
chinensis pfitzeriana. Pfitzer Juniper
Highly recommended, and perhaps the handsomest green Juniper. Medium to large grower, dense in center, spreading to pointed, feathery, graceful foliage.


## chinensis pyramidalis. Column Chinese Juniper

 Grows rapidly, forming tall, narrow column of graygreen foliage. Decidedly more valuable than the type and at this time particularly scarce.| $11 / 2$ to 2 ft . B. \& B.............. $\$ 15.00$ | $\$ 125.00$ |
| :--- | :--- |
| 2 to 21/2 ft. B. \& B............... 20.00 | 175.00 |
| $21 / 2$ to 3 ft . B. \& B.............. 22.50 | 200.00 |

## communis.

Common Juniper
Small, erect tree or tall shrub growing 20 feet high. Foliage needle-like, in clusters; fruit dark blue. 1 to $11 / 2 \mathrm{ft}$. B. \& B . . . . . . . . . . . . $\$ 6.00 \quad \$ 50.00$
communis hibernica.
A very narrow pyramid. Useful for its spire-like effect. $21 / 4$-in. pots. . . . . . . . . . . . . . . . . . . $\$ 2.00 \quad \$ 14.00 \$ 120.00$


Think of the places where you can use this Buxus Sempervirens (Common Box)

## The CONARD-PYLE COMPANY



Juniperus Pitzeriana-1 to $11 / 2 \mathrm{ft}$. -at a dollar (with B. \& B.) see Page 5


## virginiana elegantissima.

Goldtip Red Cedar
Forms a columnar tree of which side shoots curve over effectively. Branches have bright yellow tips, turning $\begin{array}{llll}\text { bronze in winter. } & 10 & 100 & 1,000\end{array}$ 1 to $11 / 2 \mathrm{ft}$. B. \& B. . . . . . . . . . . . $\$ 15.00 \$ 125.00$
virginiana glauca.
Probably the best variety of Cedar. Slver Red Cedar age. A favorite for specimen work. $21 / 2$ to 3 ft . B. \& B . . . . . . . . . . . $\$ 27.50 \$ 250.00$

## RETINOSPORA obtusa. <br> Hinoki Cypress

Graceful tree; foliage bright, clear green. Grows slowly and has a marked Japanese appearance. $21 / 4$-in. pots. . . . . . . . . . . . . . . . . . $\$ 2.00$ \$16.00 \$150.00

## obtusa compacta.

Football Cypress
Almost spherical in shape. Good green during winteruseful in foundation planting. $10 \quad 100 \quad 1,000$ 8 to 10 in. B. \& B..... . . . . . . . . . . $\$ 8.00$ \$75.00
obtusa crippsi. Yellow Hinoki Cypress 21/4-in. pots . . . . . . . . . . . . . . . . . . . $\$ 2.50$ \$18.00
obtusa gracilis.
Slender Hinoki Cypress
Beautiful, rare type of Retinospora, dense in habit; more erect and pyramidal in growth than the others.

| 21/4-in. pots | . \$2.50 | \$18.00 | \$160.00 |
| :---: | :---: | :---: | :---: |
| 8 to 10 in. B. \& B. | 4.00 | 35.00 |  |
| 10 to $12 \mathrm{in} . \mathrm{B} . \&$ B. | 6.00 | 50.00 |  |
| 1 to $11 / 2 \mathrm{ft}$. B. \& B. | 10.00 | 75.00 |  |
| 2 to $21 / 2 \mathrm{ft}$. B. \& B. | 20.00 | 150.00 |  |

obtusa nana.
Dwarf Hinoki Cypress
Forms a dense irregular little mass, useful for rock gardens.
8 to 10 in. B. \& B... . . . . . . . . . . . . $\$ 6.00$ \$50.00

## WHOLESALE PRICE-LIST

## RETINOSPORA pisifera.

Sawara Retinospora
Loosely pyramidal, with excellent feathery foliage.
It is a hardy, graceful and rapid-growing evergreen.

| 21/4 | . \$1.50 | \$10.00 | \$90.00 |
| :---: | :---: | :---: | :---: |
|  | 6.00 | 50.00 |  |

## pisifera aurea.

Golden feathery foliage

pisifera filifera.
Thread Retinospora
An elegant, drooping form. The thread-like, pensile branchlets are very graceful and are furnished with small, sharp-pointed, glossy green leaves. $10 \quad 100 \quad 1,000$ 21/4-in. pots . . . . . . . . . . . . . . . . . . $\$ 1.50 \quad \$ 12.00 \$ 100.00$
8 to 10 in. B. \& B... . . . . . . . . . . . . . $3.00 \quad 25.00$
10 to 12 in. B. \& B... . . . . . . . . . . . $4.00 \quad 35.00$
1 to $1 \frac{1}{2}$ ft. B. \& B.. . . . . . . . . . . . . $8.00 \quad 75.00$
$11 / 2$ to 2 ft . bushy, B. \& B....... . . 11.00100 .00
2 to $21 / 2 \mathrm{ft}$. B. \& B. . . . . . . . . . . . . . $16.00 \quad 150.00$ pisifera filifera aurea. Golden Thread Ret.
Bright golden yellow. Grows slower than preceding. $\begin{array}{llll}\text { Useful in small plantings. } & 10 & 100 & 1,000\end{array}$ $21 / 4$-in. pots . . . . . . . . . . . . . . . . . $\$ 2.00 \quad \$ 16.00 \$ 150.00$ 10 to 12 in. B. \& B... . . . . . . . . . . . $8.00 \quad 75.00$


Retinospora Plumosa - nice shapely plants at new low prices. (See below)

| sifera plumosa. | Plume Retinospora |  |  |
| :---: | :---: | :---: | :---: |
| Dwarf and dense-growing; | branches | slend | $r$ and |
| feathery. | 10 | 100 | 1,000 |
| 21/4-in. pots | \$1.50 | \$9.00 | \$75.00 |
| 10 to 12 in. B. \& B. | 3.00 | 25.00 |  |
| 12 to 15 in. B. \& B. | 4.00 | 35.00 |  |
| 1 to $11 / 2 \mathrm{ft}$. B. \& B. | 5.50 | 50.00 | 350.00 |
| 1 to $11 / 2 \mathrm{ft}$. selected, B. \& B. | 9.00 | 75.00 |  |
| $11 / 2$ to 2 ft . B. \& B.. | 11.00 | 100.00 |  |
| 2 to $21 / 2 \mathrm{ft}$. B. \& B. | 16.00 | 150.00 |  |

## The CONARD-PYLE COMPANY

## RETINOSPORA pisifera plumosa aurea.

Golden Plume Retinospora
A golden form of the preceding. It is one of the most popular evergreens, particularly liked for its rich yellow foliage, which shows up well among the more somber evergreens. $10 \quad 100 \quad 1,000$ $21 / 4$-in. pots................... . $\$ 1.50$
8 to 10 in. B. \& B
3.00 $\begin{aligned} & \$ 10.00 \\ & 25.00\end{aligned} \$ 85.00$ 8 to 10 in. B. \& B......... . . . . . . . $3.00 \quad 25.00$ 12 to 15 in. B. \& B................ . . $4.00 \quad 35.00 \quad 250.00$
plumosa lutescens. Dwarf Yellow Plume Cypress
Forms a low, broad, round-topped bush; bright yellowtipped branchlets. $10 \quad 100 \quad 1,000$ $21 / 4$-in. pots. . . . . . . . . . . . . . . . . . $\$ 1.50 \quad \$ 12.00 \$ 100.00$
6 to 8 in. bushy, B. \& B. . . . . . . . . $8.00 \quad 75.00$
8 to 10 in. B. \& B....... . . . . . . . . . $9.00 \quad 85.00$
10 to 12 in. B. \& B.............. . . . $11.00 \quad 100.00$
squarrosa veitchi.
Veitch Moss Cypress
Silvery blue foliage, soft and graceful, gives woolly appearance. Broad, pyramidal outline in young plants.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots. | \$1.50 | \$12.00 | \$100.00 |
| 8 to 10 in. B. \& B. | 4.00 | 35.00 |  |
| 10 to 12 in. B. \& B. | 6.00 | 50.00 |  |
| 12 to 15 in. B. \& B. | 8.00 | 75.00 |  |

## TAXUS cuspidata.

Spreading Japanese Yew
Extremely hardy. Spreading, bushy habit. Rich, deep green leaves. Valuable for foundation planting.

cuspidata capitata.
Upright Japanese Yew
Rather open in growth with rich, dark green foliage, almost black, and exquisitely beautiful when covered with yellow-green tips of new growth in the spring. One of the most desirable evergreens for any purpose.

$$
6 \text { to } 8 \text { in. B. \& B.. . . . . . . . . . . . . . . } \$ 6.00 \quad \$ 50.00
$$

## cuspidata nana.

Dwarf Japanese Yew
Often called "cuspidata brevifolia." The spreading branches are thickly clothed with short, dark green needles. $10 \quad 100 \quad 1,000$ 6 to 8 in. B. \& B................. . . $\$ 6.00 \$ 50.00$ 10 to 12 in. B. \& B............... . . . $11.00 \quad 100.00$ 12 to 15 in. B. \& B....... . . . . . . . $20.00 \quad 175.00$ 1 to $11 / 2 \mathrm{ft}$. B. \& B. . . . . . . . . . . . . . 30.00250 .00 $11 / 2$ to 2 ft . B. \& B.............. . . . $40.00 \quad 350.00$

## THUJA occidentalis compacta.

Parsons Arborvitae
Dwarf, dense grower, almost globe-shaped. Bright green foliage. Handsome. $\quad 10 \quad 100 \quad 1,000$ $21 / 4$-in. pots. .................... . $\$ 1.50 \quad \$ 12.00 \$ 100.00$ 6 to 8 in. B. \& B.......... . . . . . . $3.00 \quad 25.00$ 8 to 10 in. B. \& B......... . . . . . . . $4.00 \quad 35.00$ 10 to 12 in. B. \& B........ . . . . . . . $6.00 \quad 50.00$

## occidentalis elegantissima.

Golden-tipped Arborvitae


## Record performance results in 2nd car-order for Evergreens

August 8, 1928.
"I have been wanting to write to you for two or three months, regarding the Pfitzer Junipers which we bought from you this spring. Of the 500 plants which we received, not a single one to our knowledge, failed to grow. This we believe to be quite a record, and we thought you would be interested in knowing of it.

Most of the plants were planted in the field and did not have any rain on them for two weeks. The better specimens were selected out and healed in for retail sales. We were so well pleased with this stock that yesterday we ordered another car from you."
-Ohio Nurseryman.

THUJA occidentalis globosa. American Globe Arborittae Naturally globe-shaped. Useful for formal work.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots. | \$1.50 | \$12.00 | \$100.00 |
| 6 to 8 in. B. \& B. | 4.00 | 35.00 |  |
| 10 to 12 in. B. \& B. | 8.00 | 75.00 |  |

occidentalis lutea.
George Peabody Arborvitae Showy, bright yellowish green all through the winter. changing to golden yellow in spring. Forms a compact,

| broad pyramid. | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| $21 / 4$-in. pots. | \$1.50 | \$12.00 | \$100.00 |
| 8 to 10 in . B. \& B. | 6.00 | 50.00 |  |


| occidentalis pumila. | Green Globe Arborvitae |  |
| :---: | :---: | :---: |
| Dwarf; globe-shaped. |  |  |
| 21/4-in. pots | \$1.50 | \$12.00 \$100.00 |
| 8 to 10 in . B. \& B | 6.00 | 50.00 |
| 10 to 12 in. B. \& B |  | 75.0 |

occidentalis pyramidalis. American Pyramidal Arborvitae
A choice narrow, columnar tree that grows from 20 to 30 feet high. Stays bright green in winter. Excellent for accents and formal planting. $10 \quad 100 \quad 1,000$ $21 / 4$-in. pots .................... . $\$ 1.50 \quad \$ 10.00 \quad \$ 90.00$ 6 to 8 in. B. \& B... . . . . . . . . . . . . $4.00 \quad 35.00$ 8 to 10 in. B. \& B.............. . . . . $6.00 \quad 50.00$ 10 to 12 in. B. \& B.............. . . $8.00 \quad 75.00$
1 to $11 / 2 \mathrm{ft}$. B. \& B.............. $10.00 \quad 90.00$
2 to $21 / 2 \mathrm{ft}$. B. \& B............... . . . $16.00 \quad 150.00$
occidentalis sibirica.
Siberian Arborvitae Compact, pyramidal habit; constant in color; fine for hedges and screens. $10 \quad 100$, 1000
$21 / 4$-in. pots. . . . . . . . . . . . . . . . . . $\$ 1.50$

8 to 10 in . B. \& B.............. 4.00
8 to 10 in. selected, B. \& B....... 6.00
10 to 12 . B. \& B............... $7.00 \quad 60.00$
10 to 12 in. selected B. \& B...... $8.00 \quad 75.00$
15 to 18 in. B. \& B............... $9.00 \quad 85.00$
1 to $11 / 2 \mathrm{ft}$. B. \& B.... . . . . . . . . . . . $10.00 \quad 90.00$
$11 / 2$ to 2 ft . B. \& B................ . . $11.00 \quad 100.00$

## The CONARD-PYLE COMPANY

## THUJA occidentalis vervaeneana. <br> Vervaene Arborvitae

Graceful, bronze, mottled tree for many uses.

| 侕 | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.50 | \$10.00 | \$90.00 |
| 8 to 10 in. B. \& B. | 3.00 | 25.00 |  |
| 10 to 12 in. B. \& B. | 4.00 | 35.00 |  |
| 10 to 12 in . selected, B. \& B | 6.00 | 50.00 |  |
| 1 to $11 / 2 \mathrm{ft} . \mathrm{B} . \&$ B. | 8.00 | 75.00 |  |
| $11 / 2$ to 2 ft . B. \& B. | . 11.00 | 100.00 |  |

occidentalis vervaeneana variegata.
Variegated Vervaene Arborvitae
$21 / 4$-in. pots . . . . . . . . . . . . . . . . . . $\$ 1.50 ~ \stackrel{10}{\$ 10.00} \stackrel{1,000}{\$ 90.00}$
orientalis.
Oriental Arborvitae
Tall and slender. Rich dark green. Fine for formal
work. $10 \quad 100 \quad 1,000$

21/4-in. pots. . . . . . . . . . . . . . . . . . . $\$ 2.50 \quad \$ 18.00$
$11 / 2$ to 2 ft . B. \& B............... $6.00 \quad 50.00$
orientalis aurea conspicua.
Gold-spire Arborvitae
Has a conspicuous golden color in summer and is peculiarly shaded in winter. Pyramidal shape

|  | 10 | 100 |
| :---: | :---: | :---: |
| 8 to 10 in. B. \& B. | \$8.00 | \$75.00 |
| 10 to 12 in. B. \& B. | 11.00 | 100.00 |
| 1 to $11 / 2 \mathrm{ft}$. B. \& B. | 13.50 | 125.00 |

TSUGA canadensis.
Canada Hemlock
Most graceful and adaptable, the spreading horizontal branches making effective shadow effects. Useful for hedges and informal planting. $10 \quad 100 \quad 1,000$ 10 to 12 in. B. \& B.............. . . $\$ 8.00$ \$75.00 $11 / 2$ to 2 ft . B. \& B................ . . $13.50 \quad 125.00$ $11 / 2$ to 2 ft . selected, B. \& B...... $16.00 \quad 150.00$
caroliniana.
Carolina Hemlock
Evergreen. One of our choicest native evergreens; slower in growth than above. $10 \quad 100$ 8 to 10 in. B. \& B................. . $\$ 8.00$ \$75.00

## t Hardy Climbing Roses

These are offered as two-year, first-grade, dormant plants, for delivery after November 1 and will be shipped with tops trimmed in the usual fashion, except that patrons who require all branches uncut are asked to specify when ordering and remit $\$ 2$ extra per 100.

American Pillar. HW. Brilliant crimson
$\begin{array}{llll}\text { pink. Becoming one of the most popular } & 10 & 100 \\ \text { climbers. . . . . . . . . . . . . . . . . . . . . . . }\end{array}$
Dorothy Perkins. HW. Too popular to need description ..... 20.00
Dr. W. Van Fleet. HW. Pure apple-blos- som-pink. Without doubt the best of all climbers ..... 3.50 ..... 30.00
Excelsa (Red Dorothy Perkins). HW. Scar- let-crimson ..... 2.25 ..... 18.00
May Queen. HW. Clear bright pink. Early Van Fleet hybrid. ..... 2.50 ..... 20.00
White Dorothy. HW. Creamy white. ..... 2.50 ..... 20.00
Wichuraiana (Type.) Single white flowers. The trailing Rose; excellent for banks ..... 3.00 ..... 25.00

# $\star$ Rosa Hugonis "Golden Rose of China" 

Prices for dormant own-root plants, ready after November 1

| 2 -year. . . . . . . . . . . . . . . . . . . . . . $\$ 4.50$ | 10 | 100 | $\$ 40.00$ | $\$ 3500$ |
| :---: | :---: | ---: | ---: | ---: |
| Extra 2-year . . . . . . . . . . . | 5000 |  |  |  |
| 250 at r,ooo rate |  |  | 450.00 | 450.00 |

In the dark days just before the end of the World War came Hugonis and, in the years of prosperity since then, how it has grown in favor! A list of the firms getting velvet profits from it today would be a veritable "Who's Who" in the trade. If you don't offer Hugonis you're not in the running, that's all-which amounts to the same thing as giving away money to your fellow-nurserymen.

A few Hugonis abloom in front of your establishment, with great golden hollyhock-like flowers of clear yellow in early May, will sell more Hugonis for you than your best salesman. The bushes, too, are mighty attractive, even after the blooms are gone, and, once people know you offer this shrub-like beauty, your sales will jump. That's not idle talk, for nurserymen in all quarters are reporting just such results.

Hugonis is dependable-it has proved hardy in all sections of the United States. It is a shrub of many uses; ideal for lawn specimens, excellent in shrubbery plantings and admirable for flowering hedges.

Our supply last year, reported to have been the largest in the country, was not sufficient for the demand. The quantity this year is larger but the quality is better, so "an order today will be the right way" for you to act!


Rosa Hugonis-large plants in what is
known as the largest block in the country.

# Oak Brand Shrubs 

## Vines, Hedge Plants, Lining-Out Stock

The dot indicates improved varieties.

## ABELIA grandiflora.

Glossy Abelia
Popular for border plantings. Dainty pink and white flowers abundantly produced.
10100
1,000
3-in. pots.......................... . . $\$ 2.00$ \$15.00
4-in. pots. . . . . . . . . . . . . . . . . . . . 3.00 25.00

## AKEBIA quinata.

Fiveleaf Akebia
Dainty, beautiful vine, with purple flowers in May. Leaves deep green, persisting till winter.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 1-year | \$2.00 | \$15.00 |  |
| 2-year. | 2.50 | 18.00 |  |
| $21 / 2$ to 3 ft | 3.50 | 30.00 | \$250.00 |

AMPELOPSIS quinquefolia.
Virginia Creeper
Valuable for rich fiery autumn coloring. Useful for natural effects. Quick grower. $10100 \quad 1,000$
1-year. .......................... . $\$ 1.50$ \$10.00
2-year. . . . . . . . . . . . . . . . . . . . . . 1.75 12.00
3-year............................. . . $2.00 \quad 16.00$
tricuspidata (veitchi).
Japanese Creeper
Clings as it grows. Foliage in autumn turns crimson.


- tricuspidata atropurpurea. Purple Japanese Creeper

The habit of attaching itself firmly and closely to stonework placed Ampelopsis tricuspidata (Boston Ivy) in the forefront of popularity. This new variety, Atropurpurea, is similar to the type and possesses the added attraction of dark purple leaves not changing to green.

| $21 / 4$-in. pots . . . . . . . . . . . . . . . . . . . . | $\$ 2.00$ |
| :--- | :--- |
| $4-$ in. pots. . . . . . . . . . . | 4.00 |
| $\$ 15.00$ | 1,000 |
| 35.00 |  |

- BERBERIS julianae.

Wintergreen Barberry
This is a handsome shrub of rather upright habit said to be the hardiest of evergreen Barberries. Its long leather-like leaves assume a brilliant crimson tint in autumn. $10 \quad 100 \quad 1,000$ 4 to 6 in.......................... . . $\$ 3.00$ \$25.00
thunbergi.
Japanese Barberry
Indispensable for hedges; also excellent for massing. Brilliant autumn coloring; scarlet berries.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| $11 / 2$ to 2 ft | \$1.50 | \$12.00 | \$100.00 |
| 2 to $21 / 2 \mathrm{ft}$ | 2.25 | 18.00 | 150.00 |
| $21 / 2$ to 3 ft . | 2.50 | 20.00 | 175.00 |

thunbergi atropurpurea. Redleaf Japanese Barberry
The new form with bright reddish purple foliage; should be planted in sun for best color.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 9 to 12 in. | \$2.50 | \$20.00 | \$180.00 |
| 1 to $11 / 2 \mathrm{ft}$. | 3.50 | 30.00 | 250.00 |

## WHOLESALE PRICE-LIST



Truly representative of Box Barberry, the hardy border-plant.

## BERBERIS thunbergi minor.

Box Barberry
Smaller in every way than the type; more compact in habit. For border-work where Box is not hardy it is excellent. $10 \quad 100 \quad 1,000$ 12 to 15 in., 2-year. . . . . . . . . . . . . $\$ 2.50$ \$18.00 \$150.00 18 in., 4-year. . . . . . . . . . . . . . . . . $3.00 \quad 25.00 \quad 225.00$ wilsonae. Wilson Barberry
Bailey says of Berberis Wilsonae, named for Dr. E. H. Wilson, the noted plant explorer, now Keeper of Arnold Arboretum of Harvard University: "Very distinct, handsome shrub, with small foliage assuming a brilliant fall coloring. Last year's branches are reddish brown. It has proved hardy at the Arnold Arboretum (in Massachusetts) in somewhat sheltered positions." Much used $\begin{array}{llll}\text { for specimens. } & 10 & 100 & 1,000\end{array}$ 12 to 15 in. . . . . . . . . . . . . . . . . . . $\$ 2.50 \quad \$ 20.00$ \$180.00

## BUDDLEIA davidi magnifica. Oxeye Butterfly Bush

Extensive bloomer, even the first year. Flowers deep violet-rose, delightfully fragrant. $10 \quad 100 \quad 1,000$ $21 / 4$-in. pots, for lining out . . . . . $\$ 1.00 \quad \$ 7.00 \quad \$ 60.00$ $11 / 2$ to $2 \mathrm{ft} . .$. . . . . . . . . . . . . . . . . . . $2.00 \quad 15.00 \quad 120.00$
CALLICARPA purpurea.
Chinese Beautyberry
Pink flowers in August; light purple berries.

CALYCANTHUS floridus. Common Sweetshrub
Spicy, fragrant, dark crimson flowers in June.


CARYOPTERIS incana (mastacanthus).
Common Bluebeard
Compact bushes about 2 feet tall. Flowers sky-blue.
18 in....... . . . . . . . . . . . . . . . . . . $\$ 2.50 \quad \$ 20.00$ \$180.00
CELASTRUS scandens.
American Bittersweet
Yellow flowers, followed by orange-colored berries.
1-year . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .

## CLEMATIS paniculata. Sweet Autumn Clematis

Intensely sweet-scented, small, creamy white flowers

| completely cover the vine. | 10 | 100 | 1,000 |
| :--- | :--- | :--- | :--- | :--- |
| $21 / 4$ in. pots, for lining out . . . . . $\$ 1.00$ | $\$ 7.00$ | $\$ 55.00$ |  |
| 2-year. . . . . . . . . . . . . . . . . . . . . | 2.00 | 16.00 | 140.00 |
| 3-year . . . . . . . . . . . . . . . | 2.50 | 22.00 | 180.00 |

## The CONARD-PYLE COMPANY

## COTONEASTER divaricata.

Spreading Cotoneaster
A spreading, arching shrub with extremely decorative leaves and tiny bead, or gem-like flowers. Fruits bright red and persist a long time.
$10 \quad 100$
3-in. pots. . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 4.00$ \$35.00
4-in. pots. . . . . . . . . . . . . . . . . . . . . . . . . . . . $5.50 \quad 50.00$

## horizontalis.

Rock Cotoneaster
A low-growing, dark, shiny evergreen with spreading branches. Suitable for rockeries. Pink flowers followed by red berries.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots. | \$2.50 | \$18.00 | \$150.00 |
| $3-\mathrm{in}$. pots. | 3.00 | 25.00 |  |
| 4 -in. pots | 4.00 | 35.00 |  |

- DEUTZIA crenata magnifica. Magnificent Deutzia

A most distinct variety with exceptionally large clusters of pure white double flowers, produced in wonderful profusion. Easily the finest of all Deutzias.
gracilis.
Slender Deutzia
White, bell-shaped flowers. Dwarf grower, nice for edging other shrubbery. $10 \quad 100 \quad 1,000$

| $21 / 4$-in. pots . . . . . . . . . . . . . . . . . . . $\$ 1.00$ | $\$ 7.00$ |
| :--- | :--- |
| 10 to 12 in. . . . . . . . . . . . . . . . . . . | 1.50 |
| 12 to 15 in. . . . . . . . . . | 12.00 |
| 180.00 | 100.00 |
| 12 | 150.00 |

gracilis rosea. Slender Pink Deutzia
(See Deutzia scabra eximia, an improvement over this variety.)
lemoinei.
Lemoine Deutzia
Early white. Much superior to D. gracilis.


- lemoinei compacta.

Compact habit.
$21 / 4$-in. pots . . . . . . . . . . . . . . . . . . $\$ 1.50 \quad \$ 10.00 \quad \$ 80.00$


Pride of Rochester.
Large-flowered Deutzia
Very vigorous grower. Large, double white flowers.

scabra crenata.
Double Pink Deutzia
Strong grower, double flowers tinted rosy white.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 2 to $21 / 2 \mathrm{ft}$. | \$2.00 | \$15.00 |  |
| 3 to 4 ft . | 3.00 | 22.00 | \$180.00 |

- scabra eximia.

Improved Slender Pink Deutzia
This variety is an improvement over Deutzia gracilis rosea, formerly considered one of the most pleasing Deutzias. The flowers are slightly pink on the outside and the plant is well adapted to shrubbery plantings.

$\qquad$

## EUONYMUS japonicus.

Evergreen Burningbush
A most ornamental evergreen shrub that is a moderate, $\begin{array}{llll}\text { shapely, upright grower. } & 10 & 100 & 1,000\end{array}$ 21/4-in. pots . . . . . . . . . . . . . . . . . . $\$ 1.00 \quad \$ 7.00 \quad \$ 60.00$ 1-year...... . . . . . . . . . . . . . . . . . . $2.00 \quad 15.00 \quad 135.00$ radicans. Wintercreeper
A splendid covering for low retaining walls. Small $\begin{array}{llll}\text { rich green leaves. } & 10 & 100 & 1,000\end{array}$ $21 / 4$-in. pots . . . . . . . . . . . . . . . . . . $\$ 1.00 \quad \$ 7.00 \quad \$ 60.00$ 1-year. . . . . . . . . . . . . . . . . . . . . . . $2.00 \quad 15.00 \quad 135.00$ 2-year............................ . . . $2.50 \quad 20.00$

## - radicans acutus. Sharpleaf Wintercreeper

Similar to the type, but more pointed leaves, lighter in color. A rapid grower and evidently the best Euonymus yet for steep banks as it is a very prostrate grower, showing no inclination to climb, roots at every place it touches soil and would be excellent to hold banks. Turns bronzered in cold weather.

| 10 | 100 | 1.000 |
| :---: | :---: | :---: |
| $\$ 2.00$ | $\$ 15.00$ | $\$ 135.00$ |
| 3.50 | 30.00 |  |

2-year............................ . . . $3.50 \quad 30.00$

## - radicans minimus (kewensis). Baby Wintercreeper

For rockeries this pretty variety is a delightful subject. Its small oval foliage is of a very dark green with lighter veins, and the splendid trailing habit of the plant makes it desirable also for carpeting the ground.
$10 \quad 100 \quad 1.000$
21/4-in. pots..................... . $\$ 1.50 \quad \$ 10.00 \quad \$ 90.00$
radicans variegata. Variegated-leaf Wintercreeper

| Leaves green and white. | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots. | \$1.00 | \$7.00 | \$60.00 |
| ear | 2.00 | 15.00 | 135.00 |
| ear | 3.00 | 25.00 |  |

radicans vegetus. Big-leaf Wintercreeper
A most beautiful vine, bearing bright red berries well


- FORSYTHIA intermedia spectabilis (see cut below). Showy Border Forsythia Acknowledged the finest Forsythia; much more pro-fuse-flowering than the original type, and several shades richer in its glorious deep yellow. Plants vigorous and

| compact. | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots. | \$1.50 | \$10.00 | \$80.00 |
| 1-year | 2.50 | 18.00 |  |
| $21 / 2$ to 3 ft . | 3.00 | 25.00 | 200.00 |



The most desirable Forsythia, Spectabilis.

## The CONARD-PYLE COMPANY

$\overline{\bar{\sim}}$ Robert Pyle, President
FORSYTHIA suspensa fortunei.
Fortune Forsythia Good habit. Arching branches. Vigorous grower.


## HEDERA helix. English Ivy

Hardy evergreen clinging vine with dark, glossy green


## HIBISCUS syriacus banner. <br> Shrub-Althea

Flowers richly striped with pink and crimson. A hedge of this lovely Althea looks like a hedge of hardy Pelargoniums. $10 \quad 100$
 $11 / 2$ to $2 \mathrm{ft} . \ldots$. . . . . . . . . . . . . . . . . . . . . $2.50 \quad 18.00$

## Double Pink. Shrub-Althea

Very deep dark pink flowers. $10 \quad 100$


## Jeanne d'Arc.

Large, double, pure white flowers like roses. $11 / 2$ to 2 ft . . . . . . . . . . . . . . . . . . . . . . . . . . $2.50 \quad 18.00$

- Wm. R. Smith. Shrub-Althea

A splendid giant-flowering variety, naturally forming symmetrical bushy specimens. Glistening pure white flowers like great morning-glories fully four inches in diameter; under ordinary cultivation they open out flat quite different from the older types which only partially expand. Blooms are produced in profusion from early July until late September, and are very conspicuous at a period when comparatively few Shrubs are in flower.

|  |  | 100 | 1.000 |
| :---: | :---: | :---: | :---: |
| 2114-in. pots | \$1.50 | \$12.00 | \$100.00 |
| 1-yea | 2.50 | 20.00 | 180.00 |
| $11 / 2$ to 2 f | 3.50 | 30.00 | 250.0 |

HYDRANGEA arborescens grandiflora (see field below). Snowhill Hydrangea
Blooms right after early spring flowers are gone, and the great white flowers last until late August.

| $21 / 4$-in. pots. | \$1.00 | \$7.00 | \$60.00 |
| :---: | :---: | :---: | :---: |
| 1 -year | 2.00 | 15.00 | 125.00 |
| 2 to $21 / 2 \mathrm{ft}$. | 2.75 | 22.00 | 200.00 |
| 3 to 4 ft . | 4.00 | 35.00 | 300.00 |



Hyarangea Arborescens Grandiflora-the popular "Hills of Snow."

HYDRANGEA paniculata grandiflora. Peegee Hydrangea
An old variety still in strong demand.

|  | 10 | 100 | 1.000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots. | \$1.00 | \$7.00 | \$60.00 |
| 1 year.... | 1.50 | 12.00 | 100.00 |
| 2 to $21 / 2 \mathrm{ft}$. | 3.00 | 25.00 | 220.00 |
| 3 to $31 / 2 \mathrm{ft}$. | 4.00 | 35.00 |  |
| 3 to 4 ft . | 4.50 | 40.00 |  |

paniculata grandiflora, Standard. Tree Hydrangea
$21 / 2$ to 3 ft. . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 5.00$. $\$ 45.00$

KERRIA japonica fl.-pl.
Double Kerria
True double Corchorus. Desirable, strong grower bearing golden yellow, double flowers.

|  |  | 100 | 1.00 |
| :---: | :---: | :---: | :---: |
| 2114-in. pots | 1.00 | \$7.00 | \$60.00 |
| 1-year. | 2.50 | 20.00 | 180.00 |
| $21 / 2$ to | 4.00 | 35.00 |  |

## LIGUSTRUM lodense.

Compact dwarf form for hedgings.
$11 / 2$ to 2 ft . $\qquad$
ibolium (see block below).

A cross between Ibota and California privet, combining the hardiness and vigor of the former with the

ibota regelianum (Cuttings). Regel Privet
Very desirable for shrubbery or evergreen plantings. Makes splendid, low, dense hedges.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| $11 / 2$ to 2 ft . | \$1.50 | \$12.00 | \$100.00 |
| 2 to $21 / 2 \mathrm{ft}$ | 2.00 | 15.00 | 125.00 |
| valifolium. |  | Californ | a Privet |

Thrives in all kinds of soil and situations. The everpopular hedge plant. 100 2 to $21 / 2 \mathrm{ft}$.......................... $\$ 0.75$. $\$ 4.00 \$ 30.00$ $21 / 2$ to $3 \mathrm{ft} . \ldots$.................... . . 85 5.00 45.00
ovalifolium variegatum.
Leaves variegated with pale yellow. A rather slow grower. $10 \quad 100 \quad 1.000$ $21 / 4$-in. pots. . . . . . . . . . . . . . . . . . . $\$ 1.50 \quad \$ 10.00 \quad \$ 80.00$ 1 to $11 / 2 \mathrm{ft}$............................. $3.00 \quad 25.00 \quad 200.00$


Beautiful 2 to $21 / 2 \mathrm{ft}$. Ibolium Privet.

## The CONARD-PYLE COMPANY

## LONICERA japonica aureo-reticulata.

## Yellow-net Japanese Honeysuckle

Flowers yellow. Foliage veined yellow.

| , | 10 |  |
| :---: | :---: | :---: |
| 1-year. | \$1.50 | \$10.00 |
| 2-year | 2.00 | 15.00 |
| 3 -year | 2.50 | 20.00 |
| halliana. | Hall Japanese Hon | ysuckle |
|  | $\begin{gathered} 10 \\ . \$ 1.50 \end{gathered}$ | 100 $\$ 10.00$ |
| 3 -year | 2.50 | 20.00 |

morrowi. Morrow Honeysuckle
One of the most attractive berried bushes grown. Fine for screens or backgrounds to other shrubs. Yellow flowers; brilliant, long-lasting scarlet berries.

|  | 10 | 100 |
| :---: | :---: | :---: |
| 1-year | \$1.50 | \$10.00 |
| 2 -year | 2.00 | 15.00 |


| rica alba. | White Tatarian Honeysuckle |
| :---: | :---: |
| A most adaptable shrub. | White flowers followed by |
| translucent berries. | $10 \quad 100$ |
| 1-year | \$1.50 \$10.00 |
| 2 -year | $2.50 \quad 20.00$ |

## LYCIUM chinense.

Chinese Matrimony Vine
Small, rosy purple flowers, followed by brilliant scarlet $\begin{array}{lll}\text { berries. } & 10 & 100\end{array}$


Featured on Pages 18, 19 and 20 is what we believe to be one of the finest collections of Philadelphus to be found in this country. Most of the varieties are hybrids from Lemoine, the famous European Nurseryman. By all means feature these new Mockoranges in your selling, and be sure to get acquainted with the two we regard as the finest: Brachybotrys and Glacier.

- PHILADELPHUS, Argentine. Silver-leaf Mock Orange

Flowers borne three to a cluster; leaves of a silvery

| een. | 10 | 100 |
| :---: | :---: | :---: |
| 1-year | \$2.25 | \$18.00 |
| $11 / 2$ to 2 ft . | 2.75 | 20.00 |

$11 / 2$ to $2 \mathrm{ft} . \ldots$. . . . . . . . . . . . . . . . . . . . . . . . . . . . $2.75 \quad 3.50$. 30.00

- Atlas.

A novelty from Lemoine. Tall-growing with enormous flowers over $21 / 2$ inches wide; broad petals milk white.



- Bicolor.

A Lemoine hybrid. Large flowers, of a perfect shape; petals pure white, with a purplish carmine blotch at their base.

10

$11 / 2$ to $2 \mathrm{ft} . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .$.


Typical bloom of Philadelphus Virginal. Still holds first place as the most beautiful variety of its class (see next page).

## PHILADELPHUS Bouquet Blanc.

White Bouquet Mock Orange
Low, dense habit. Large white flowers, borne in immense quantities.
$\qquad$
$11 / 2$ to 2 ft .................................. $2.50 \quad 20.00$
$21 / 2$ to $3 \mathrm{ft} \ldots$. . . . . . . . . . . . . . . . . . . . . . . . . $3.00 \quad 25.00$
3 to $4 \mathrm{ft} . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .$.

- Brachybotrys
"The best Philadelphus introduced from China" says Lemoine. Its tall branches are covered with large fragrant flowers which set it up as truly the finest of this new group.

10
3 to 4 ft. . . . . . . . . . . . . . . . . . . . . . . . . . . . . $6.50 \quad 60.00$
4 to $5 \mathrm{ft} . .$. . . . . . . . . . . . . . . . . . . . . . . . . . . $8.00 \quad 75.00$

- Enchantment. Improved White Bouquet Mock Orange

Lemoine describes this variety as an improved Bouquet Blanc (see above). It makes a most striking appearance with long erect branches furnished with thick panicles of double white flowers. $10 \quad 100$ $11 / 2$ to $2 \mathrm{ft} . . . . . .$. . . . . . . . . . . . . . . . . . . . $\$ 4.00 \quad \$ 35.00$


## - Etoile Rose.

Long petals, white blotched pink. One of Lemoine's.

|  | 10 | 100 |
| :---: | :---: | :---: |
| 1 to $11 / 2 \mathrm{ft}$ | \$3.00 | \$25.00 |
| $11 / 2$ to 2 ft | 4.00 | 35.00 |
| 2 to $21 / 2 \mathrm{ft}$ | 6.00 | 50.00 |

- Glacier.

Glacier Mock Orange
Strong, erect grower; clusters of double white flowers, set in panicles having the appearance of one enormous double flower.

|  |  | 100 |
| :---: | :---: | :---: |
| 21/4-in. pot | \$2.00 | \$15.00 |
| $11 / 2$ to 2 ft | 3.00 | 25.00 |
| 2 to $21 / 2 \mathrm{ft}$. | 4.00 | 35.00 |
| $21 / 2$ to 3 ft . | 4.50 | 40.00 |

## The CONARD-PYLE COMPANY

## PHILADELPHUS, Manteau d'Hermine.

White Mantle Mock Orange A dwarf variety with very small leaves.

|  | 10 | 100 |
| :---: | :---: | :---: |
| 1-year | \$2.00 | \$18.00 |
| $11 / 2$ to 2 ft . | 2.50 | 20.00 |

- Splendens.

Splendid Mock Orange
This Philadelphus makes a most attractive specimen shrub. It is a strong-growing variety of arching habit, with dense foliage, and produces a great abundance of pure white flowers. $10 \begin{array}{lll}100 & 1,000\end{array}$

2 to $21 / 2 \mathrm{ft}$. . . . . . . . . . . . . . . . . . . . . $3.50 \quad 30.00 \quad \$ 250.00$ 3 to 4 ft...... . . . . . . . . . . . . . . . . . . . 4.50 40.00

- Virginal (see cut page 19).

Virginal Mock Orange
Here is the most beautiful variety of its class. It produces large double-crested flowers of pure white, deliciously fragrant. Blooms two and one half inches across and in May and early June completely cover the branches.

| Bloom all Summer. | 10 |
| :--- | :--- |
| $21 / 4$-in. pots. . . . . . . . . . . . . . . . . . . . $\$ 1.50$ | 100 |
| $11 / 2$ to 2 ft. . . . . . . . . . . . . | $\$ 12.00$ |
| 25.00 | $\$ 100.00$ |
| 200.00 |  |

2 to $21 / 2 \mathrm{ft} .$. . . . . . . . . . . . . . . . . . . . . . . $3.50 \quad 30.00 \quad 250.00$

PYRACANTHA coccinea.
Scarlet Firethorn
Believed to be the only red-berried evergreen shrub except American and English Holly. Flowers white; berries orange-scarlet, beautifully contrasted against the green glossy evergreen foliage, cut sprays a glorious house decoration but at their best right on the bush, which may be sheared into a perfect hedge shape. This broad leaved evergreen does not grow as fast as common shrubbery and is of great value for garden decoration or for rounding off and completing the outdoor display season.
$21 / 4$-in. pots
$\$ 3.00 \quad \$ 25.00$
1-year. . . . . . . . . . . . . . . . . . . . . . . . $4.00 \quad 35.00$
$11 / 2$ to $2 \mathrm{ft} . .$. . . . . . . . . . . . . . . . $8.00 \quad 75.00$

## SPIRAEA, Anthony Waterer.

Waterer Spirea
The perpetually blooming Red Spirea. It makes nice shapely bushes 2 to 3 feet high and bears flat clusters of rich, rosy red flowers throughout the summer.

| 2 | \$1.00 | \$7.00 | \$60.00 |
| :---: | :---: | :---: | :---: |
| $11 / 2$ to 2 ft | 2.50 | 20.00 | 180.00 |
| 2 to $21 / 2 \mathrm{ft}$ | 3.50 | 30.00 | 250.00 |
| $21 / 2$ to 3 ft . | 4.00 | 35.00 |  |

## prunifolia.

Bridal Wreath
Handsome, dark green, shining foliage turning orange in autumn. White flowers in May.


## thunbergi.

Thunberg Spirea
Slender, arching branches, clothed with pure white flowers. Small, feathery, light-green leaves.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.00 | \$7.00 | \$60.00 |
| 2 to $21 / 2 \mathrm{ft}$. | 2.50 | 20.00 | 180.00 |
| 3 to 4 ft . | 3.00 | 25.00 |  |

## vanhouttei.

Van Houtte Spirea
Most popular hardy Spirea. Pure snow-white flowers

| all over the plant. | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots. | \$1.00 | \$7.00 | \$60.00 |
| 1-year. | 1.25 | 8.00 | 75.00 |
| $11 / 2$ to 2 ft . | 1.50 | 10.00 | 80.00 |
| 2 to $21 / 2 \mathrm{ft}$. | 1.75 | 12.00 | 100.00 |

$\qquad$

SYMPHORICARPOS racemosus. Common Snowberry
Conspicuous white berries; attractive foliage. Succeeds well in shaded locations.
$10 \quad 100$
2 to $21 / 2 \mathrm{ft}$. . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 2.00$ \$15.00
$21 / 2$ to 3 ft .
$2.50 \quad 18.00$

## SYRINGA persica.

Persian $\underset{10}{\text { Purple Lilac }} \underset{100}{ }$
1 year.
$\$ 2.00 \quad \$ 15.00$
SYRINGA persica rubra.
Persian Red Lilac
Purplish red flowers borne in great profusion all over the bush.
$10 \quad 100$
1 to $11 / 2 \mathrm{ft}$. . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 2.50$ \$20.00
$11 / 2$ to $2 \mathrm{ft} . .$. . . . . . . . . . . . . . . . . . . . . . . . . $3.50 \quad 30.00$
vulgaris.
Blooms early May.
$21 / 2$ to 3 ft . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 2.50$. $\$ 20.00$
3 to 4 ft. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $3.00 \quad 25.00$

## VIBURNUM americanum (oxycoccus).

American Cranberry Bush
Makes brilliant scarlet fruits that remain all winter. Flowers white. $10 \quad 100$ 3 to 4 ft . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 5.00$ \$45.00
rhytidophyllum. Leatherleaf Viburnum
Evergreen. Large, oblong leaves, deep green above, gray beneath. A bold, handsome shrub.

10 iôo 3 -in. pots . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 3.00$ \$25.00

## tomentosum plicatum.

Japanese Snowball Fairly covered with great white balls of snow about Memorial Day. Heavy-ribbed, dark green foliage, peculiarly becoming. (Our reputation for lining out stock of this shrub is well-known far and wide in the trade.)

|  | 10 | 100 | 1.000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.25 | \$10.00 | \$80.00 |
| $3-\mathrm{in}$. pots. | 1.50 | 12.00 | 100.00 |
| $11 / 2$ to 2 ft . | 3.50 | 30.00 | 250.00 |
| 2 to $21 / 2 \mathrm{ft}$. | 4.00 | 35.00 | 300.00 |
| $21 / 2$ to 3 ft . | 4.50 | 40.00 | 350.00 |
| 3 to 4 ft . | 6.50 | 60.00 | 500.00 |

## WEIGELA Eva Rathke.

Red-flowered Weigela
The Everblooming Weigela. Dark red flowers, marked white, and splendid foliage produce an effect not to be had in any other shrub; flowers continuously.

|  | 10 | 100 | 1,000 |
| :---: | :---: | :---: | :---: |
| 1 to $11 / 2 \mathrm{ft}$ | \$2.00 | \$15.00 | \$125.00 |
| $11 / 2$ to 2 ft | 2.50 | 20.00 | 160.00 |
| 2 to $21 / 2 \mathrm{ft}$ | 3.00 | 25.00 | 225.00 |
| $21 / 2$ to 3 ft | 3.50 | 30.00 | 275.00 |

nana variegata. Variegated-leaf Weigela
Dwarf, compact, grower. Soft pink flowers.


Rose-pink flowers in great profusion. Vigorous grower
2 to $21 / 2 \mathrm{ft} . . . . . . . . . . . . . . . . . . . . . ~ . ~ . ~ . ~ \$ 2.00 ~ \$ 15.00$


| WISTERIA frutescens magnifica. | Yellow-e ye Wisteria |
| :---: | :---: |
|  |  |
| 2 to $21 / 2 \mathrm{ft}$. $21 / 2$ to 3 ft. | $\begin{array}{rr}\$ 2.50 & \$ 20.00 \\ 2.75 & 22.00\end{array}$ |
| 3 to 4 ft .. | $3.00 \quad 25.00$ |



## The CONARD-PYLE COMPANY

## Shrubs and Vines for Lining Out

Well-established plants from $2 \frac{1}{4} \mathrm{in}$. pots, except as otherwise indicated. ( 250 of a kind at the thousand rate.)

|  | 100 |  |  |
| :---: | :---: | :---: | :---: |
| Abelia grandiflora (Glossy Abelia) | (3-in. pots) $\$ 15.00$ |  |  |
| grandiflora (Glossy Abelia) | (4-in. pots) |  |  |
| 25.00 |  |  |  |$)$


| Buddleia davidi magnifica (Oxeye Butterfly Bush)................................. | 7.00 | 60.00 |
| :---: | :---: | :---: |
| Clematis paniculata (Sweet A utumn Clematis) | 7.00 | 55.00 |
| Cotoneaster divaricata (SpreadingCotoneaster) | 35.00 (3-in.pots) |  |
| horizontalis (Rock Cotoneaster) | 18.00 | 150.00 |
| Deutzia gracilis (Slender Deutzia) | 7.00 | 60.00 |
| lemoinei (Lemoine Deutzia) | 7.00 | 60.00 |
| compacta (Improved Lemoine |  |  |
| Deutzia) | 10.00 | 80.00 |
| scabra eximia (Improved Slender |  |  |

Euonymus japonicus (Evergreen Burningbush) $7.00 \quad 60.00$ radicans minimus (Baby Wintercreeper) .......................... . 10.00 90.00
vegetus (Bigleaf Wintercreeper).... $12.00 \quad 100.00$

| Forsythia | (Showy |  |  |
| :---: | :---: | :---: | :---: |
|  | Border Forsythia). | 10.00 | 80.00 |
|  | viridissima (Green Stem Forsythia) | 7.00 | 0.00 |
| Hedera he | $\mathbf{x}$ (English Ivy) | 6.00 | 50.00 |

Hibiscus syriacus Wm. R. Smith (Shrub
Althea)............................... 12.00100 .00

Hydrangea arborescens grandiflora (Snow-
hill Hydrangea)................... $7.00 \quad 60.00$

Kerria japonica fl. pl. (Double Kerria) ..... $7.00 \quad 60.00$
Ligustrum ovalifolium variegatum (Golden
Privet).................................. $10.00 \quad 80.00$
$\begin{array}{rlll}\text { Philadelphus Glacier (Glacier Mock Orange. . } & 15.00 & \\ \text { Virginal(Virginal Mock Orange) } & 12.00 & 100.00\end{array}$
Pyracantha coccinea (Scarlet Firethorn) . . . . . 25.00
Spirea Anthony Waterer (Waterer Spirea) . . $\quad 7.00 \quad 60.00$
prunifolia (Bridalwreath)............. $\quad 7.00 \quad 60.00$
thunbergi (Thunberg Spirea)............ $7.00 \quad 60.00$
vanhouttei (Van Houtte Spirea) . . . . . . $7.00 \quad 60.00$

Wisteria sinensis alba (Chinese White Wisteria)
(3-in. pots). . . . . . . . . . . . . . . . . . . . . . 10.00

## WHOLESALE PRICE-LIST

FALL, 1928

## HARDY PHLOX

## One of the most popular Perennials

 Strong one-year field plantsExcellent specimens, really not to be compared with the ordinary. Carefully "rogued," and highly recommended to those interested in a profitable side-line. Prices, except as otherwise indicated:
$\mathbf{\$ 1}$ for io; $\mathbf{\$ 7}$ per Ioo; $\mathbf{\$ 6 0}$ per I,000 (250 of a kind at I,ooo rate).
Champs Elysee. Rosy purple; very effective.
Europa. White, crimson eye. ( $\$ 8$ per 100; $\$ 75$ per 1000)
Jewel. Mauve-rose with carmine-red eye.
Mrs. Jenkins. Considered best pure white.
Prof. Schliemann. Lavender or lilac-rose.
Rijnstroom. Beautiful rose-pink.
Thor. Salmon-rose, with scarlet glow.
W. C. Egan. Lilac, with bright solferino eye. (\$8 per 100; $\$ 75$ per 1,000).


## PEONIES

## Well-balanced roots, 3-5 eyes

The Peonies of our Grandmothers' time were wonderful, but modern varieties have far surpassed them, and many of the older sorts are not now grown, because they are unworthy of present-day standards. All of the following are first-class Peonies rated with extreme care by experts of the American Peony Society, with 10 points as perfection. Note the ratings of each variety:
$10 \quad 100$
Adolph Rousseau. 8.4....................... $\$ 6.50$ \$50.00
An ideal red Peony. Early midseason.
Albert Crousse. 8.6 ........................... 4.50
Delicate shell-pink. Late.
Augustin d'Hour. 7.8..................... 4.25
Rich solferino red. Midseason.
Baroness Schroeder. 9.0 .................... 7.50
Flesh pink, changing white. Late.
Couronne d'Or. 8.I.......................... . 3.00
Famous "Crown of Gold." Late midseason.
Edulis Superba. 7.6....................... 2.50
The popular clear pink. Very early.
Eugene Verdier. 8.3.......................... . . 10.00
Delicate hydrangea-pink. Late.
Felix Crousse. 8.4............................ . . 4.00
The popular ruby red. Midseason.
Festiva Maxima. $9 \cdot 3 \ldots \ldots$.................... 2.50
The popular snow white. Early.
James Kelway. $8.7 \ldots \ldots . . . . . . . . . . . . . . .$.
Marie Lemoine. 8.3........................ . $4.50 \quad 42.50$
An ivory-white masterpiece. Very late.
Mme. Ducel.
4.00
35.00

Silvery lilac-pink. Midseason.

## Other Perennials

PACHYSANDRA terminalis.
Japanese Pachysandra
This plant thrives where others would wither and die.
Use it as a ground-cover, especially in the shade. Grows 5 to 8 in. high.

| 10 | 100 | 1,000 |
| :--- | :--- | :--- |
| $\$ 1.50$ | $\$ 10.00$ | $\$ 85.00$ |
|  | 15.00 | 135.00 |

$\begin{array}{ll}21 / 4 \text {-in. pots . . . . . . . . . . . . . . . . . } & \text {. } \$ 1.50 \\ \text { 3-in. } & \$ 10.00 \\ 200 & \$ 85.00 \\ 15.00 & 135.00\end{array}$
3 -in. pots........................ $2.00 \quad 15.00 \quad 135.00$
IRIS, Bearded. Splendid field clumps . $1.50 \quad 10.00$
Dr. Bernice. Coppery bronze and dark crimson.
Loreley. Deep blue, veined white and bordered sulphuryellow.

## WHOLESALE PRICE-LIST



